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Carolyn Clarke Flores , Michele Lewis
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UNIT 7 PRIORITIES

7.1 WORTHY HELPERS

1 VOCABULARY: Positive experiences

A **Complete the sentences with the words in the box.**

beneficial	contribution	devote	~~difference~~	honor	influence
pleasure	reassure	satisfaction	use	value	worthwhile

1 I started a recycling program at school because I wanted to make a *difference* .
2 The kid next door is a good _____ on Kevin.
3 Some people _____ their lives to serving their family, friends, and neighbors.
4 I needed my mother to _____ me that everything would be fine once I started college.
5 It was an _____ to have someone like him speak to the students.
6 Maybe his advice will be of _____ to you when you're older.
7 Many people take _____ in helping others.
8 She made an important _____ to today's meeting.
9 I _____ his friendship more than I could ever say.
10 She feels that teaching is a _____ career.
11 I get more _____ out of cooking than I do out of eating.
12 Drinking a lot of water is _____ for our health.



2 GRAMMAR: Gerunds and infinitives after adjectives, nouns, and pronouns

A **Match the sentence halves.**

1	It's unusual	f	**a** to help us with the repairs in this house.
2	Latin is an interesting language	_____	**b** starting a new subject in school.
3	Simon often wastes time	_____	**c** being alone in a big noisy crowd.
4	She has places	_____	**d** to help him with his homework.
5	Valeria always feels nervous	_____	**e** to learn.
6	We need someone	_____	**f** to see them at this type of restaurant.
7	Samuel asked someone in class	_____	**g** to visit this summer.
8	It can be scary	_____	**h** watching TV.

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B **Complete each sentence with the gerund or infinitive form of the verb in parentheses ( ).**

1 I spent a lot of time trying different sushi restaurants while I was in Japan. (try)
2 We had _____ about whether to buy their house or not. (think)
3 Sometimes it's hard _____ the only boy in the classroom. (be)
4 We needed someone _____ us a ride to the train station. (give)
5 I felt nervous _____ for the airplane to take off. (wait)
6 It's not unusual _____ more than you have. (want)
7 My car needs _____ fixed before I can drive it back home. (be)
8 There are sites that are interesting _____ in this ancient city. (visit)

3 GRAMMAR AND VOCABULARY

A **Circle the correct verb to complete the sentences. Then add another sentence using the cues in parentheses.**

1 **A** I spent time *to see* / *seeing* my sick grandmother this weekend. (make a difference)
B I think it really made a difference .
2 **A** I think I need a teacher *to talk* / *talking* about my future goals. (reassure)
B _____ .
3 **A** I didn't waste my time *explaining* / *to explain* it to them. (value)
B _____ .
4 **A** It's common *testing* / *to test* a product first before putting it on the market. (beneficial)
B _____ .
5 **A** They always have volunteers *to help* / *helping* them during a crisis. (devote their life to)
B _____ .
6 **A** The charity always needs more people *to support* / *supporting* them. One way to do this is to give money. (make a contribution)
B _____ .

B **Use a gerund or infinitive to complete the sentences so that they are true for you.**

1 I take great pleasure in _____ .
2 It's been beneficial _____ .
3 There's a lot of use in _____ .
4 I think it's worthwhile _____ .
5 I get a lot of satisfaction out of _____ .

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7.2 BUYER'S REGRET

1 VOCABULARY: Making purchases



A **Circle the correct meaning for each sentence.**

1 I was silly to buy the expensive boots because I already have a closet full of them.
   (a) I regret the purchase.
   b I think the boots look ridiculous.

2 Our parents always help us to feel confident about doing things we don't think we can do.
   a Our parents convince us to do things.
   b Our parents encourage us to do things.

3 Mia has a lot of useful ideas that can help us solve these problems.
   a Mia's ideas are foolish.
   b Mia's ideas are practical.

4 My husband doesn't want me to buy the car because it is not a good value for the price.
   a He thinks the car is not worth the money.
   b He thinks the car does not have potential.

5 I hope the seminar will persuade you to sign up for French classes.
   a I hope the seminar will convince you.
   b I hope the seminar is practical.

6 Don't buy the cheapest shoes. They are not such good value.
   a I encouraged her to buy the cheapest shoes.
   b I urged her not to buy the cheapest shoes.

B **Complete the sentences with the words and phrases in the box.**

have appeal	have potential	look ridiculous
~~make financial sense~~	regretted the purchase	urged

1 It might *make financial sense* to buy this when it's on sale.
2 We should take these costumes off before leaving the party, so we don't _____ walking home.
3 Several lawyers strongly _____ the parents to take further legal action.
4 These regions _____ for economic development.
5 The commercials _____ which will attract a lot of people to their website.
6 Javier bought an expensive table. After he paid the delivery fee, he _____ .

C THINK CRITICALLY **What are some things that people may regret buying? Why might they regret their purchases?**

_____

_____

_____

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2 GRAMMAR: Infinitives after verbs with and without objects

A **Put the words in the correct order to make sentences.**

1 wanted / some of the repairs / she / to help / him / pay for / her
She wanted him to help her pay for some of the repairs.

2 encouraged / she / for my business / to buy / a new computer / me

3 on time / needed / Alejandra / the project / to finish

4 online / she / to buy / likes / clothes

5 to come / always / my parents / urged / on time / home / us

6 want / tomorrow morning / the children / to sleep in

7 to / decided / so / he / to talk / a doctor / was sick / my brother

8 to travel / at night / she / not / alone / us / warned

3 GRAMMAR AND VOCABULARY

A **Circle the correct infinitive and then write a phrase from exercises 1A and 1B to complete the conversation. Watch your verb tense.**

1 **A** My friend encouraged me *to wear* / *wear* an animal dress to the party.
B Oh, no. You must have *looked ridiculous* .

2 **A** We plan *waiting* / *to wait* on buying a house until the prices go down.
B Good idea. It _____ .

3 **A** My boss is very upset because I forgot *to tell* / *telling* him I was going on vacation today.
B No wonder he's mad. That _____ .

4 **A** I tend *wearing* / *to wear* comfortable shoes over fashionable ones.
B So, do I. I think it _____ .

5 **A** I'm sad *to see* / *seeing* that it sold. I was hoping to buy it.
B Don't worry. It was _____ .

6 **A** We decided *getting* / *to get* a new front door before we sell the house.
B That's a good idea. It will certainly _____ .



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7.3 A GOOD BARGAIN



1 LISTENING

A 7.01 **Listen to the conversation. Then write *T* (true) or *F* (false) next to the statements.**

1 Jorge doesn't want to accept Stella's first offer. _____

2 Stella thinks the rug is too expensive. _____

3 Stella doesn't buy the rug. _____

B 7.01 UNDERSTAND PERSUASIVE TECHNIQUES **Listen to the conversation again. Check (✓) the techniques each person uses to get the best deal.**

Stella	says she loves the color of the rug	☐
	says she only has $250 to buy the rug	☐
	says the rug is too small	☐
	says the rug is not worth that much	☐
	says she's bought many rugs at street markets before	☐
	tells Jorge she'll look around for another rug	☐
Jorge	points out that many customers get a lot of satisfaction out of the rugs he sells	☐
	tells Stella he made the rug himself	☐
	refuses to give stuff for free	☐
	reassures Stella that $250 is a good price for the rug	☐
	says someone else will buy the rug if Stella doesn't	☐
	says he'll clean the stain on the rug for Stella	☐

2 CRITICAL THINKING

A THINK CRITICALLY **Why do some people feel nervous about buying things at a street market? What are some advantages and disadvantages of buying things at a street market instead of a store?**

_____

_____

_____

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3 SPEAKING



A **Complete the conversations with the phrases in the box. You can use the phrases more than once. Then decide which conversation accepts an offer, and which rejects an offer.**

a little on the high side	don't think it's worth that much
go any lower	got a deal
~~how much are you asking for it~~	I can't accept that
the best I can do	throw in some stuff for free
sounds fair enough	sorry, but no deal
would you be willing to accept	

1
A I love this chair. So, [1] *how much are you asking for it* ?
B I'm selling it for $100.
A Oh, really? Hmmm. That's [2] _____ . Can you [3] _____ ?
B I can give it to you for $75.
A [4] _____ $60 for it?
B [5] _____ .
A Oh, that's too bad. I guess I'll have to shop somewhere else.

2
A Is this the car you're selling? So,[1] _____ ?
B I would like $5,000 for it.
A I'm sorry, but [2] _____ .
B I'll [3] _____ .
A Like what?
B A tank of gas and new windshield wipers.
A I'm sorry, but I [4] _____ .
B OK, $4,200 is [5] _____ .
A That [6] _____ .

B **Read the situation. Write a conversation that accepts an offer or refuses an offer between the buyer and the seller.**

Situation: Mario is on vacation at a beach resort. He is approached by a woman selling necklaces for $45 each. He really wants to buy one for his girlfriend, but he only wants to spend $30.

A [1] _____
B [2] _____
A [3] _____
B [4] _____
A [5] _____
B [6] _____

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7.4 MONEY'S WORTH

1 READING

A **IDENTIFY MAIN POINTS** **Read the article. Check (✓) the best summary.**

a Spending money on yourself can increase happiness. ____

b Spending money on others can increase happiness. ____

c People who are wealthy should spend money on others. ____



SPENDING ON OTHERS COULD MAKE A DIFFERENCE IN YOUR LIFE

There's a Chinese saying that goes something like this: "If you want happiness for a day, do something for yourself. If you want happiness for a lifetime, do something for others." Many researchers believe these words of wisdom when it comes to how you spend money, once your basic needs are met, of course.

In related studies, researchers Elizabeth Dunn and Michael Norton noted in their book *Happy Money: The Science of Happier Spending* (2013) that people who spend their money on others seem to get more satisfaction than those who spend their money on themselves. Spending on those you care about, or even strangers, can boost overall happiness levels. But they do point out that happiness comes from spending money on others because you want to, not from spending it out of guilt or obligation.

In another study, the World Happiness Report (2019) revealed that there is a high level of unhappiness among Americans. It was reported that this could be due to people not spending enough of their money on others. Spending money on charities, or making donations, could make people happier. Just ask someone like Bill Gates. According to many, this billionaire is happy devoting his time and money to others. It's been said that he gets more pleasure in spending most of his billions on charities and scientific research than on personal luxuries.

The good news is you don't have to be wealthy to spend money on others. Buying someone a coffee, making a small contribution to a charity, or giving a few dollars to a homeless person could be worthwhile as it helps us communicate and connect with people. That warm, happy feeling you get every time you spend on others rather than on yourself might make a big difference to your level of happiness and overall well-being.

B **IDENTIFY SUPPORTING DETAILS** **Read the article again. Answer the questions.**

1 According to the article, what kind of spending makes people happier?

2 What do researchers Elizabeth Dunn and Michael Norton say about how to spend on others?

3 Why might many Americans be unhappy?

4 As mentioned in the article, what are some ways that we can spend money on others to make ourselves happier?

2 CRITICAL THINKING

A **THINK CRITICALLY** **Besides personal happiness, think of other reasons why spending money on others could be positive in someone's life. In what ways do you spend money on yourself? What about on others? How do you feel when you spend money on others?**

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3 WRITING

A **Read part of an essay. What two arguments are given? What is the author's own opinion?**

Can Money Buy Happiness?

Recently, there have been a number of articles about what makes people happy. Many authors argue that having enough money to buy the necessary things in life can be enough for people to be happy, while others believe that those things might not be enough.

Let's consider some arguments in favor of how having enough money for the basic things in life can make people happy. To begin with, happiness can be achieved if we have money to pay for shelter, food, and clothing. When people are able to buy these things, they don't have to worry about their families or themselves. One thing for sure is that money can give us a sense of … . For example, money can … . Furthermore, money can help us feel healthy. For instance, … . Overall, these things in life can certainly help us feel happy.

On the other hand, having only enough money for the basic things in life might not always bring happiness. For some people, happiness comes from having things that make them more comfortable. For instance, having money beyond what we need might make certain people feel … . In addition, some people are happy having things such as … . These things can make their life seem more valuable. However, if people don't have things in life such as … , then what good is having money?

Money might not always buy happiness. It's my opinion that money can't always buy the things that truly are important to the quality of our lives. We can't buy our health or our friends … .

B **Read the essay again. Write ideas that could complete the essay.**

CHECK AND REVIEW

Read the statements. Can you do these things?

UNIT 7

Mark the boxes. ☑ I can do it. ? I am not sure.	I can …	If you are not sure, go back to these pages in the Student's Book.
VOCABULARY	☐ describe positive experiences. ☐ talk about making purchases.	page 67 page 68
GRAMMAR	☐ use gerunds and infinitives after adjectives, nouns, and pronouns. ☐ use infinitives after verbs with and without objects.	page 67 page 69
LISTENING AND SPEAKING SKILLS	☐ understand persuasive techniques. ☐ use arguments to accept and reject an offer.	page 70 page 71
READING AND WRITING SKILLS	☐ identify main ideas and supporting details. ☐ write a for-and-against essay.	page 72 page 73

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